

## **ADVISORIES**

There is an offering document related to this offering that can be accessed under the issuer's profile at www.sedar.com and at www.bitcoinwell.com. Prospective investors should read this offering document before making an investment decision.

### **Forward-Looking Information**

Statements made by representatives for Bitcoin Well Inc. and information provided in this presentation may be considered forward-looking statements. By their nature, such statements are subject to numerous known and unknown risks and uncertainties and therefore actual results may differ materially from those currently anticipated. Bitcoin Well Inc. disclaim any intention or obligation to update or revise such statements. Due to the nature of the Corporation's operations, quarterly revenues and earnings are not necessarily indicative of annual results.

#### **Non-GAAP Measures**

This Presentation may discuss "EBITDA" and "Adjusted EBITDA" to assist readers in understanding the Company's performance. These non-GAAP measures do not have any standardized meaning prescribed by International Financial Reporting Standards ("IFRS") and therefore are unlikely to be comparable to similar measures presented by other issuers and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP. EBITDA and Adjusted EBITDA are used to show ongoing profitability without the impact of non-cash accounting policies, capital structure, and taxation. This provides a consistent comparable metric for profitability. Management of the Company uses these non-GAAP measures to supplement the analysis and evaluation of operating performance.

For more information, see Bitcoin Well's Cautionary Note Regarding Forward Looking Information and Non-GAAP Measures explanations found in the Company's quarterly Management's Discussion & Analysis.

## THE TEAM



#### Adam O'Brien Founder & CEO

Established leader with a passion for teaching about the benefits of bitcoin





#### Chantel Lillycrop VP - Operations

Experience in business development and operational process design



Adam O'Brien Chairman

BITCOIN WELL



Terry Rhode Audit Committee

ROSENAU® \*past director



Mitchell Demeter Governance Committee



### Jason Vandenberg

Seasoned financial executive with experience in the Fintech and banking sector

### LEADERSHIP TEAM

### **BOARD OF DIRECTORS**



**Dave Bradley** Board member

BITCOIN WELL

## THE PUBLICLY TRADED BITCOIN SUPER COMPANY



A bitcoin treasury company coupled with a bitcoin operational business for turbo charged exposure to the bitcoin industry



- people to buy, sell and use bitcoin in self custody
- Operations:

Bitcoin ecosystem that empowers

• Bitcoin ATMs 🙌 - established and cash flowing • Bitcoin Portal 📲 – high growth in Canada and USA • Bitcoin Well Infinite S - High ticket and personalized service

• Bitcoin Treasury: 10 BTC (and a strategy to grow)

## **BITCOIN ATMS**

- Established 2014
- ~165 units across Canada
- 10 20% transaction fee
- Internal software = ecosystem

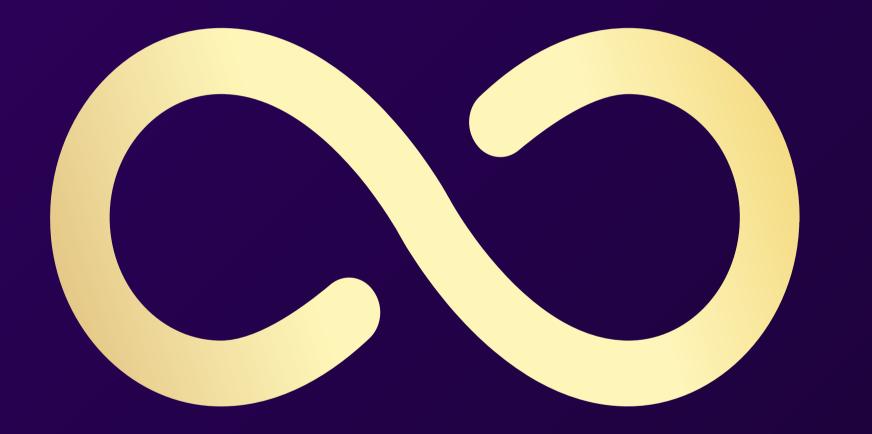


## BITCOIN PORTAL

- Live across North America
- 1%+ transaction fee
- 46,000 unique registrations
- SELF-CUSTODY BITCOIN PLATFORM

9	9:41 • • • • • • • • • • • • • • • • • • •
	K Buy bitcoin
	<b>C</b> \$95,007.53
	<b>\$</b> 0
	0 btc 🔩
	Cash balance: \$125.08 Spend max
	Payment method
	📲 Interac e-Transfer
	Interac e-Transfer settings
	B On-chain
	Destination
	Add a wallet
	Payment Details
	Send Interac e-Transfer to 6
	onchain@satstacker.ca
	e-Transfer security question





- Serving customers globally
- 0.7 3% transaction fee
- White glove service

### • DIRECT TO SELF-CUSTODY

## **BITCOIN TREASURY**

- Currently holding 10.0 BTC
- Existing \$5,000,000 ATM program
- Existing \$25,000,000 Base Shelf
- Add bitcoin to treasury daily\*

We intend to use these existing financial instruments alongside our profits to add bitcoin to our treasury.

Our measurement of success will be "sats per share" or "sps".



\*After profitability

## WHAT IS SELF-CUSTODY? The safest way to use with bitcoin

### We do not hold customer's bitcoin. Our customers always have full control of their bitcoin.

### We call this "Self-Custody"

- Custodian's are subject to honey pot attacks and process failure
- Canadian market is becoming skeptical of custodians\*
- Inherent risks in custodial business models (ex. cryptocurrency exchanges) contributed to Canadian Regulators imposing numerous restrictions
- The Bitcoin Well "self-custody" business model has not been impacted by this enhanced regulatory oversight
- We offer convenient, secure and reliable ways to buy, sell, use and hold bitcoin through a trusted ecosystem of products





## **MARKET CYCLE STRATEGY** Positioned to take advantage of the bull markets

100,000,000

Bitcoin Well Revenue

80,000,000

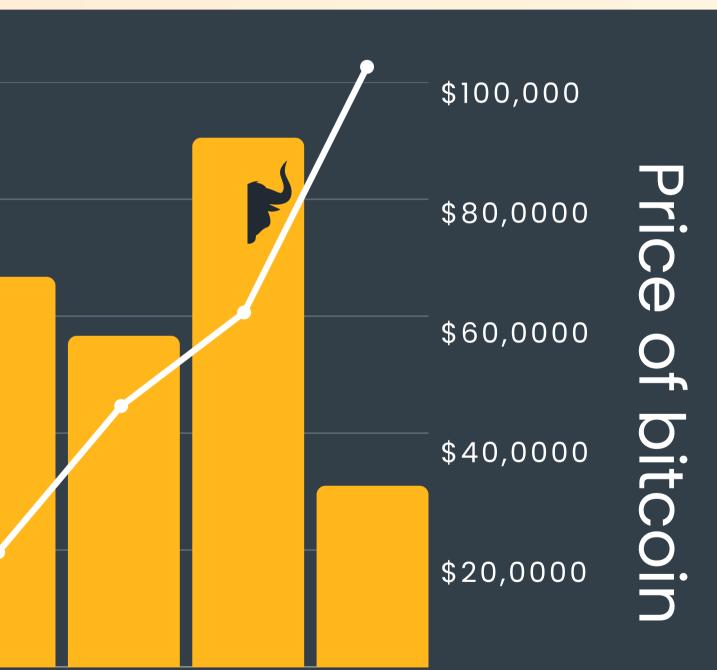
60,000,000

40,000,000

20,000,000

0

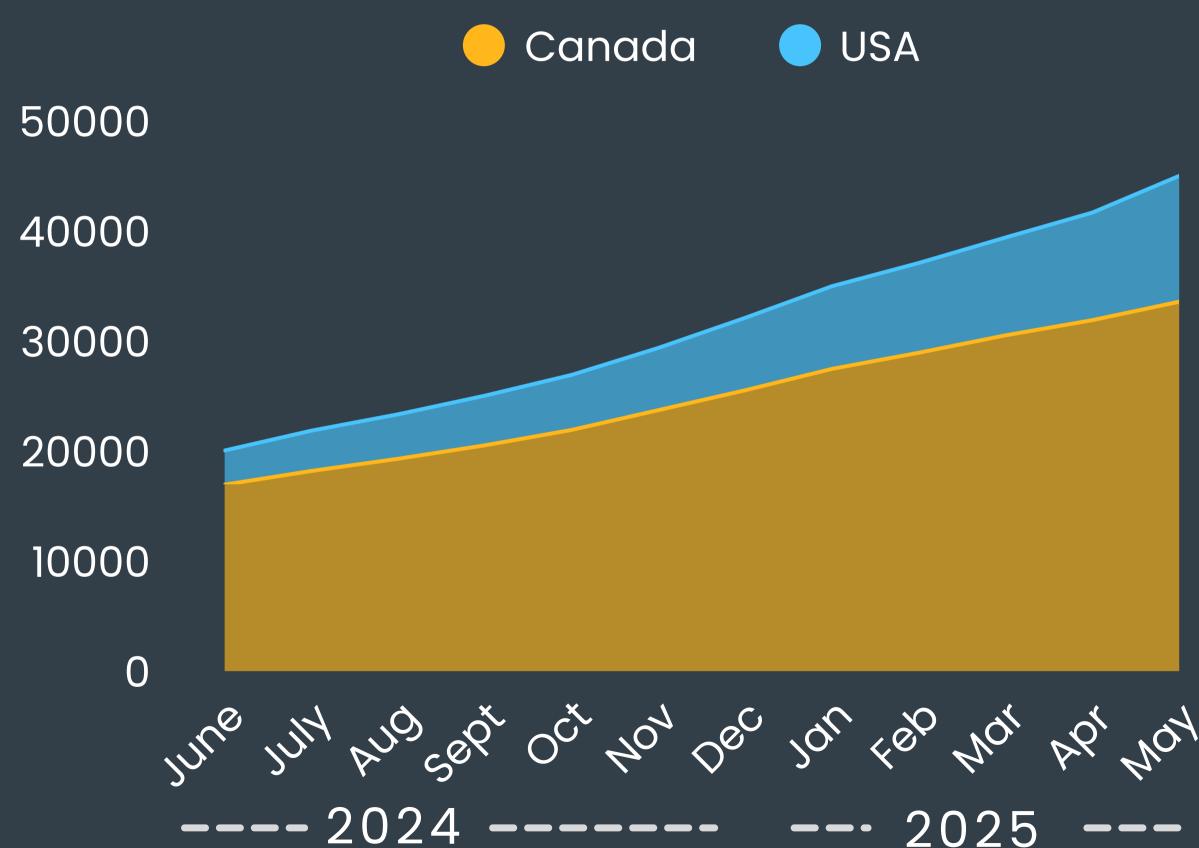




2023

\*Q1 2025: 97% YoY quarterly growth

## USER GROWTH





### SIGNUPS

- 46,000 unique user signups as at Q2 2025
- USA customers on pace to supass Canada in 2025.

## PORTAL VOLUME GROWTH

700000 600000 5000000 4000000 3000000 2000000 1000000 0 Aug Sept Oct Nov Dec Jul Jun 2024



USA

Canada



## INDUSTRY COMPARISON

<i></i> 😕 💊	Bitcoin Well (BTCW)	Coinbase (COIN)	Netcoins (BIGG)	Big Banks	Bitcoin 🤔
Use bitcoin from self custody					
Pay bills and credit cards					
Buy and sell bitcoin					
Direct Deposit					
Transact bitcoin easily					



## CUSTOMER FOCUSED The journey of a Bitcoin Well customer

### Customer Acquisition

#### How do they find us?

- Digital advertising
- Influencer revenue sharing
- Referral gamification

### Customer Monetization

#### How do they use us?

- 10 second sign up
- 2 minute verification
- 30 second "bank to bitcoin" purchase time

### Customer Maintenance

#### Why do they come back?

- Sticky & easy
- Gamification & rewards
- No login purchases



### Customer Growth

#### Why do they tell their friends?

- Bitcoin (Wishing) Well
- Gamification
- Social ranking

## **CAPITAL STRUCTURE**

Common shares	220.83 million
Options	14.75 million
Warrants	45.30 million
Fully diluted	279.45 million
Share price	\$0.15
Share price Market cap	\$0.15 \$33,000,000

Warrants

Options

23.2 @ \$0.18 6.1 @ \$0.05 6.89 @ \$0.275 8.98 @ \$0.30 Weighted average excerprise price \$0.12



#### Insider ownership

Over 50%

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1:1 with our CEO @ bitcoinwell.com/meet-adam

# **TSX.V:BTCW OTCQB:BCNWF**